Massasoit Community College Board of Trustees
Meeting of the Audit and Finance Committee
Thursday, February 12, 2026, at 5:00 p.m.
Zoom Video

APPROVED
June 10, 2026

Attendees: Kate Welch, chair, audit & finance committee; Tom Carroll, chair, board of trustees; Jim Dunphy, vice chair, board of trustees, William Mitchell, president; William O'Neill, vice president for administration/cfo; Jennifer Holbrook, director of presidential operations; Robert Quinn, partner/wealth advisor, Corient; Gregory DiMarzio, wealth advisor, Corient.

Call to Order
Chair Welch called the meeting to order at 5:08pm.

Roll Call:
Chair Carroll - yes
Vice Chair Dunphy - yes
Chair Welch – yes

Approval of the Minutes of November 17, 2025, Audit & Finance Committee Meeting
Chair Welch asked if there were any comments or changes on November 17, 2025, minutes; there were none. Chair Welch asked for a motion to approve. Chair Carroll made the motion and Vice Chair Dunphy seconded. **The motion passed unanimously.**

Roll Call:
Chair Carroll - yes
Vice Chair Dunphy - yes
Chair Welch – yes

Annual Investment Update Presented by CORIENT
Mr. Robert Quinn from Corient gave an update on the Massasoit Community College portfolio, reviewing Massasoit's February 2026 Investment Recap & Outlook. Some notable points made included policy changes from Washington have not impacted corporate earnings growth leading to the third annual double digit equity market increase in 2025; 2025 corporate earnings grew 12% particularly lead by companies investing and benefiting from artificial intelligence engagement. Non-farm worker productivity increased by 4.9% in the most recent quarter; AI should again be a major driver in 2026 of rising corporate earnings but not without skepticism as some analysts expect $550 Billion in Cap Ex spending in 2026; Tax policy, Regulatory relief as well as an interest rate reduction of 75 basis points were supportive of 2025 returns. Additional rate decreases are expected; Economic growth and corporate earnings increases in 2026 could disappoint and should be monitored closely.

Mr. Quinn reviewed Massasoit's long-term portfolio history from June 2018 to January 2026, noting its growth from $10.8 million to $46.4 million. This eight-year expansion was fueled by strategic capital injections in 2021, 2022, and 2023. These timely contributions allowed the College to capitalize on market recoveries, generating $15 million in market appreciation that ultimately secures the integrity and mission of MCC.

Mr. Quinn reported Massasoit's Investment Summary as of February 2026. Some of the highlights provided by Mr. Quinn included the Portfolio increasing by $3 million, representing a 6.3% gain over the past year; over longer periods, performance remains strong, with returns of 10.4% annually over the past three years and 8.5% annually over the past seven years; Corient increased Massasoit's equity/asset allocation from 69% in March 2025 to 73%, reflecting constructive long-term outlook. The current allocation is 73% equities and 27% bonds & cash. The 27% or $12.6 million in bonds provide liquidity and steady safe returns.

Chair Carroll questioned Massasoit's 6.3% return rate relative to the 2025 S&P performance, asking whether the portfolio should have achieved double-digit returns instead. Mr. Quinn acknowledged that Massasoit lagged behind the S&P, which gained 17%, attributing the underperformance to Corient's conservative investment strategy. The conversation then shifted to how Corient can best benchmark the portfolio and future return expectations.

Mr. Quinn continued the investment summary noting the portfolio is anchored by Quality Dividend Growth equities, which helps provide downside protection, expecting stronger relative performance in 2026 and beyond; and highlighted that although equity valuations remain elevated relative to historical levels, Corient anticipates a broadening of market returns beyond the "Magnificent 7" stocks in 2026 and in the years ahead. Rising earnings and potential interest rate declines mean equities remain attractive for long-term investors.

Massasoit's Asset Allocation chart depicts target range for Equity of 40-75% with an actual allocation of 73%. Fixed Income range of 30-55%, actual allocation of 26%; Money Market range 0-10%, actual allocation of 1%.

On the equity side of the portfolio, Chair Carroll asked how much of the equity holdings are in mutual fund vs individual stocks. Mr. Quinn replied there are 47 individual stocks, which represents 75% of the portfolio, and 25% are 4 passive funds and 3 mutual funds.

Mr. Quinn stated that we are currently living in a K-shaped economy which is helpful to the high-end consumers, but not as beneficial for the low-end consumers. He observed that companies are not hiring, but also not firing, and highlighted how productivity growth is rising alongside technological advancements, including the rapid advancement of AI.

In anticipation of what the full Board of Trustees should be aware of, Chair Carroll asked two final questions to Mr. Quinn: What are the fees that Corient charges to Massasoit to manage the account? Mr. Quinn replied 30 bases points, which is less than 1/3 of 1%; and Chair Carroll suggested on page 4 of Corient's presentation that it would be helpful to add a return rate column alongside the date and value columns, that shows the return for each of the years over the 8-year period.

Chair Carroll noted the strong working partnership between Massasoit and Corient.

Chair Welch asked if there was any new business; there was none.

Chair Welch asked for a motion to adjourn the meeting at **5:35pm**. Vice Chair Dunphy made the motion. Chair Welch seconded. **The motion passed unanimously.**

Roll Call:
Chair Carroll - yes
Vice Chair Dunphy - yes
Chair Welch – yes